Self In Social Psychology Key Readings | d27428f3f51bc6bcc968c92f0afbfbd

Essentials of Social Psychology

This encyclopedia, now available in paperback, is the definitive resource for all students, teachers and researchers of social psychology eager to know more about a particular phenomenon, concept, or theory. Each key topic is addressed by internationally recognized authorities, making the encyclopedia both comprehensive and authoritative.

Encyclopedia of Social Psychology

Multidisciplinary in approach, this book is the first to draw together insights from a range of leading academics and thinkers in ‘behaviour change’ across a range of disciplines including public health, transport, marketing and the environment to discuss new innovations in practice and research.

Political Psychology

Social psychology has a profound influence on our everyday lives; from our shopping habits to our interactions at a party. It seeks to answer questions that we often think and talk about; questions such as: - What circumstances prompt people to help, or not to help? - What factors influence the ups and downs of our close relationships? - Why do some people behave differently when on their own compared to in a group? - What leads individuals sometimes to hurt, and other times to help one another? - Why are we attracted to certain types of people? - How
do some persuade others to do what they want? This new edition of Social Psychology has been revised to introduce a more flexible structure for teaching and studying. It includes up-to-date, international research with an emphasis throughout on its critical evaluation. Applied examples across the chapters help to highlight the relevance, and hence the impact, that the theories and methods of this fascinating subject have upon the social world. Key Features Include: – Research Close-Up: Following a brand-new style, this feature matches the layout used in research papers, providing an accessible introduction to journal articles and the research methods used by social psychologists. – Focus On: Fully revised, these boxes look at opposing viewpoints, controversial research or alternative approaches to the topics. This offers a more critical outlook and prompts the questioning of the validity of published research – Recommended Readings: New to this edition, recommended further readings of both classic and contemporary literature have been added to each chapter, providing a springboard for further consideration of the topics. Connect Psychology is McGraw-Hill’s digital learning and teaching environment. Students – You get easy online access to homework, tests and quizzes designed by your instructor. You receive immediate feedback on how you’re doing, making it the perfect platform to test your knowledge. Lecturers – Connect gives you the power to create auto-graded assignments, tests and quizzes online. The detailed visual reporting allows you to easily monitor your students’ progress. In addition, you can access key support materials for your teaching, including a testbank, seminar materials and lecture support. Visit: http://connect.mcgraw-hill.com for more details. Professor David N. Myers holds the Sady and Ludwig Kahn Chair in Jewish History. As of fall 2017, he serves as the director of the Luskin Center for History and Policy. He previously served as chair of the UCLA History Department (2010-2015) and as director of the UCLA Center for Jewish Studies (1996-2000 and 2004-2010). Dr Jackie Abell is a Reader in Social Psychology with the Research Centre for Agroecology, Water and Resilience, based at Coventry University, UK. Her current areas of research interest include the application of social psychology to wildlife conservation and environmental issues to facilitate resilience and sustainable development, place attachment and identity, social cohesion and inclusion. Professor Fabio Sani holds a Chair in Social and Health Psychology at the University of Dundee. His general research interest concerns the mental and physical health implications of group processes, social identity and sense of belonging. He has been an associate editor of the European Journal of Social Psychology.

Social Psychology in Action

This compelling work brings together leading social psychologists and evaluators to explore the intersection of these two fields and how their theory, practices, and research findings can enhance each other. An ideal professional reference or student text, the book examines how social psychological knowledge can serve as the basis for theory-driven evaluation; facilitate more effective partnerships with stakeholders and policy makers; and help evaluators ask more effective questions about behavior. Also identified are ways in which real-world evaluation findings can identify gaps in social psychological theory and test and improve the validity of social psychological findings; for example, in the areas of cooperation, competition, and intergroup relations. The
volume includes a useful glossary of both fields' terms and offers practical suggestions for fostering cross-fertilization in research, graduate training, and employment opportunities. Each tightly edited chapter features an introduction and concluding reflection/discussion questions from the editors.

**EBook: Social Psychology 3e**

For students, this is an invaluable collection of some of the best work on the topic, and for the specialist it will be a handy resource. It is ideal for advanced undergraduate and graduate courses on self, identity, and related topics.

**Media Choice**

This volume represents the next generation of research in media psychology, bridging selective exposure into a larger framework of choice in media usage. Considering the myriad media options available to use, this work seeks to answer such questions as: What mechanisms guide an individual's exposure to/choice of media? How can researchers model them? The questions why and how people decide to use media offerings are key in current communication scholarship. Research on selective exposure has addressed this area in the past, but the term 'media choice' is used here to represent any implicit/automatic/spontaneous or explicit/deliberate 'decisions' of the users and subsequent behavioral consequences that lead to a contact with a media stimulus.

**Social Beings**

Psychology recognises no borders. The relationships between people and the groups they form are determined by similar principles no matter where in the world they come from. This book has been written to introduce students from all countries and backgrounds to the exciting field of social psychology. Recognising the limitations that come from studying the subject through the lens of any one culture, James Alcock and Stan Sadava have crafted a truly international social psychology book for the modern era. Based on classic and cutting-edge scholarship from across the world, An Introduction to Social Psychology encourages mastery of the basics as well as critical thinking. Incorporating relevant insights from social neuroscience, evolutionary theory and positive psychology, it offers: Chapters on crowd behaviour and applied social psychology Discussion of new means of social interaction, including social media Relevant insights from social neuroscience, evolutionary theory and positive psychology A companion website at study.sagepub.com/alcocksadava featuring extensive additional resources for students and instructors

**Handbook of Self-Knowledge**
In response to the international turmoil, violence, and increasing ideological polarization, social psychological interest in the topics of legitimacy and social justice has blossomed considerably. Social psychologists have explored the psychological underpinnings of people’s reactions to injustice and illegitimacy, including the behavioral and psychological consequences of the motivation to view individual outcomes and governmental systems as just and legitimate. Although injustice and illegitimacy are clearly related at conceptual and theoretical levels, these two rich literatures are rarely integrated. Social justice researchers have focused on how people make sense of particular instances of injustice, whereas legitimacy researchers have tended to focus primarily on people’s reactions to unfair systems of intergroup relations. This 11th volume of the Ontario Symposium series brings together the work of leading researchers in fields of social justice and legitimacy to facilitate the cross-pollination and integration of these fields. The contributions address broad theoretical issues and cutting-edge empirical advances, while illustrating the diversity and richness of research in the two fields. By uniting these two domains, this volume will stimulate new directions in theory and research that seek to explain how and why people make sense of injustice at all levels of analysis.

The Blackwell Encyclopedia of Social Psychology

Essentials of Social Psychology provides a clear, concise and engaging introduction to the field. Covering all the major topics and theoretical perspectives, this exciting new book provides straightforward explanation of key terms and concepts in a lively and student-friendly manner. Debates and controversies are brought to life and the wider practical relevance of the subject is emphasised throughout. Pedagogical features that appear across the book include Research Classic sections which describe classic studies, Research Applications boxes that highlight more contemporary developments in social psychological research and their practical applications, Real World features that look at the everyday relevance of social psychology, and Literature, Film and TV features that demonstrate how social psychological concepts are dealt with in popular media. An international balance of research alerts students to the cross cultural dimensions of social psychology Essentials of Social Psychology is accompanied by MyPsychLab, an interactive online study resource designed to help students to consolidate and further their understanding. Together, the book and online support make this an ideal resource for those studying the subject for the first time, or as part of a more general programme of study.

Social Psychology of Self-Referent Behavior

Addiction: A Behavioral Economic Perspective focuses on the behavioral economics of addiction to explain why someone decides and act against her own well-being. It answers the questions of what accounts for self-defeating behavior patterns and how do we best motivate individuals to act according with their long-term goals. A better understanding of decision processes will lead to an improved knowledge of why people engage in self-destructive behaviors and better policy interventions in areas of addiction and obesity. The approach also promises to be
valuable as a framework for understanding decisions for an addict’s professional and business life. This book will be of particular use to clinicians, students, and researchers in the fields of addiction, public health, and behavior therapy.

What Motivates Fairness in Organizations?

The ability to regulate and control our behaviors is a key accomplishment of the human species, yet the psychological mechanisms involved in self-regulation remain incompletely understood. This book presents contributions from leading international researchers who survey the most recent developments in this fascinating area.

The Self in Social Psychology

The Encyclopedia of Social Psychology is designed as a road map to this rapidly growing and important field and provides individuals with a simple, clear, jargon-free introduction. These two volumes include more than 600 entries chosen by a diverse team of experts to comprise an exhaustive list of the most important concepts. Entries provide brief, clear, and readable explanations to the vast number of ideas and concepts that make up the intellectual and scientific content in the area of social psychology.

Current Topics in Management

This book is about human behavior and, more particularly, about a class of human behaviors—those behaviors by people that have themselves as the object of their behaviors. These self-referent behaviors are social in nature in the sense that in large measure, they are the outcomes of pervasive social processes and are themselves major influences on social outcomes. As such, self-referent behaviors have the potential to be significant organizing constructs in the study of the broader field of social psychology. In any case, they are regarded here as of intrinsic interest and are the focus of this volume. Four broad categories of self-referent behaviors are considered with regard to their social bases and consequences as these are revealed in the social psychological and sociological literature. With appropriate discriminations made within each grouping, the four categories are: self-conceiving, self-evaluating, self-feeling, and self-protective-self-enhancing responses. Following a consideration of the social antecedents and consequences of each category of self-referent behaviors, I present a final summary statement that outlines a theoretical model of the additive and interactive social influences on and consequences of the mutually influential self-referent behaviors. The outline of the theoretical model reflects my synthesis of the apparently relevant theoretical and empirical literature and is intended to function as a framework for the orderly incorporation of new theoretical assertions and more or less apparently relevant empirical associations.
The Handbook of Work and Health Psychology

Workplace health is now recognised as having major legal, financial and efficiency implications for organizations. Psychologists are increasingly called on as consultants or in-house facilitators to help design work processes, assess and counsel individuals and advise on change management. The second edition of this handbook offers a comprehensive, authoritative and up-to-date survey of the field with a focus on the applied aspects of work and health psychology. An unrivalled source of knowledge and references in the field, for students and academics, this edition also reflects the need to relate research to effective and realistic interventions in the workplace. * Editors are outstanding leaders in their fields * Focuses on linking research to practice * Over 50% new chapters. New topics include Coping, The Psychological Contract and Health, Assessment and Measurement of Stress and Well-Being, the Effects of Change, and chapters of Conflict and Communication

An Introduction to Social Psychology

Ken Sheldon's comprehensive new book addresses two questions: how can individuals best integrate the different facets of themselves to achieve "optimal human being", and how can researchers best integrate the different levels of analysis within the human sciences to understand "optimal human being" in general? In the process, the book supplies two new frameworks—one for viewing the human sciences as a group, and the other for viewing personality theory within that group. Optimal Human Being features a multi-level model that moves from biologically based levels of analysis to higher, socially based levels, and demonstrates how these different levels interact to determine behavior. The author then proposes a new way of looking at personality by examining four "tiers": organismic foundations, personality traits, goals/intentions, and self-concepts, and demonstrates how these levels relate to the state of optimal human being. The book concludes with two higher levels of analysis relevant to personality—social interaction and culture—and proposes a new profile of optimal human being. Intended for researchers and students in social and personality, clinical, developmental, and industrial psychology and other social sciences, the book will also serve as a supplement in a variety of courses including personality, positive psychology, well being, personal development, and motivation.

Social Psychology PDF o9

Personality and social psychology: moving toward a more perfect union / Mark Snyder and Kay Deaux -- Foundations of personality and social psychology -- The intertwined histories of personality and social psychology / Thomas F. Pettigrew -- Perspectives on the person: rapid growth and opportunities for integration / William Fleeson and
This authoritative handbook reviews the state of the science of self-knowledge, a key emerging area in psychology. Leading investigators describe innovative theory and research that is shedding new light on how—and how accurately—people perceive their own traits, thoughts, feelings, behavior, and relationships. Coverage encompasses the behavioral, mental, biological, and social structures that underlie self-knowledge; approaches to studying self-beliefs in specific domains; and the motives and biases that influence accuracy. The volume explores the personal and societal benefits of self-knowledge and also considers possible ways to enhance it.

**Social Psychology**

Wherever people are working, there is some type of stress—and where there is stress, there is the risk of burnout. It is widespread, the subject of numerous studies in the U.S. and abroad. It is also costly, both to individuals in the form of sick days, lost wages, and emotional exhaustion, and to the workplace in terms of the bottom line. But as we are now beginning to understand, burnout is also preventable. Burnout for Experts brings multifaceted analysis to a multilayered problem, offering comprehensive discussion of contributing factors, classic and less widely perceived markers of burnout, coping strategies, and treatment methods. International perspectives consider phase models of burnout and differentiate between burnout and related physical and mental health conditions. By focusing on specific job and life variables including workplace culture and gender aspects, contributors give professionals ample means for recognizing burnout as well as its warning signs. Chapters on prevention and intervention detail effective programs that can be implemented at the individual and organizational levels. Included in the coverage: · History of burnout: a phenomenon. · Personal and external factors contributing to burnout. · Depression and burnout. · Assessment tools and methods. · The role of communication in burnout prevention. · Active coping and other intervention strategies. Skillfully balancing scholarship and accessibility, Burnout for Experts is a go-to resource for health psychologists, social workers, psychiatrists, and organizational, industrial, and clinical psychologists.

**Social Psychology**

This volume highlights state-of-the-art research on motivated social perception by the leaders in the field. Recently a number of researchers developed influential accounts of how motivation affects social perception. Unfortunately, this work was developed without extensive contact between the researchers, and therefore evolved into two distinct traditions. The first tradition shows that the motivation to maintain a positive self-concept and to define oneself in the social world can dramatically affect people’s social perception. The second one shows that people's goals have a dramatic effect on how they see themselves and others. Motivated Social Perception shows how these two approaches often overlap and provides insights into how these two perspectives are integrated. Motivated Social Perception contains chapters on: *the effect of motivation on the activation and application of stereotypes; *self-affirmation in the evaluations of the self and others; *implicit and explicit
aspects of self-esteem; *self-esteem contingencies and relational aspects of the self; *an investigation of the roots and functions of basic goals; and *extensions of self-regulatory theory. This book is intended for scholars, researchers, and advanced students interested in social perception and social cognition.

Social Psychology, Second Edition

The eagerly anticipated second edition of this popular textbook captures the excitement and relevance to everyday life of the fascinating and fast-moving field of social psychology. This book is a comprehensive and lively guide to the subject that extensively reappraises classic studies, highlights cutting-edge areas of research and provides fascinating examples of how social psychological theory and research apply to a wide range of real-world issues such as fake news, internet addiction and cyberbullying. Innovative interactive features, including 'exploring further' activities, 'applying social psychology' exercises and 'student project spotlights', place the student experience at the heart of this book. Its engaging and inclusive approach helps students to develop a strong and nuanced understanding of key topics in social psychology and also encourages broader skills that will help not only in their studies but their future careers. This is the ideal textbook for students studying social psychology. New to this Edition: - Thoroughly revised to highlight the most up-to-date research in the discipline and re-appraise classic studies, theories and perspectives on topics such as obedience, bystander intervention and the Stanford Prison Experiment. - The introductory chapter includes a new guide to critical thinking which outlines theory and research on what critical thinking involves and provides useful guidance for students on how to become effective critical thinkers. - Important coverage of the reproducibility of social psychological research. - More examples of how social psychological theory and research apply to current real-world issues such as fake news, internet addiction, human-animal relations, intergroup conflict, cyberbullying and politics. - Up-to-date coverage of the impact of online communication and social media on social psychological phenomena. - A distinctive final chapter summarising key points of wisdom in social psychology and skills that students can gain from their studies.

Addiction

Leading theoreticians and researchers present current thinking about the role played by group memberships in people's sense of who they are and what they are worth. The chapters build on the assumption, developed out of social identity theory, that people create a social self that both defines them and shapes their attitudes and behaviors. The authors address new developments in the theoretical frameworks through which we understand the social self, recent research on the nature of the social self, and recent findings about the influence of social context upon the development and maintenance of the social self.

Measures of Personality and Social Psychological Attitudes

Page 9/16
Psychology of Self-Regulation

How do otherwise ordinary people become perpetrators of genocide? Why are groups targeted for mass killing? How do groups justify these terrible acts? While there are no easy answers to these questions, social psychologists are especially well positioned to contribute to our understanding of genocide and mass killing. With research targeting key questions—such as how negative impressions of outgroups develop and how social influence can lead people to violate their moral principles and other norms—social psychologists have much to teach us about why groups of people attempt to exterminate other groups, why people participate in such atrocious projects, and how they live with themselves afterwards. By bringing together research previously available only to readers of academic journals, this volume sheds crucial light on human behavior at the extremes and in doing so, helps us take one more step towards preventing future tragedies.

The Psychology of the Social Self

Essential Social Psychology introduces students to the core theories, approaches, and findings that are the necessary foundations for developing an understanding of social psychology. The text focuses specifically on theory and basic level empirical demonstrations of the key phenomena, to ensure that the key concepts are as accessible as possible. The aim is to be informative without swamping students with too much information.

Social Psychology: How Other People Influence Our Thoughts and Actions [2 volumes]

This book provides an introduction to social psychology that covers its history, theories, and core concepts. It explains intrapersonal (how others influence our views about ourselves) and interpersonal (how we think about and act toward other people) applications of this discipline in today's society. • Presents perspectives on many contemporary issues—such as shooting events, terrorism, autism, post-traumatic effects on veterans, transgender issues, prejudice, and antisocial behavior—that help readers to develop critical thinking abilities • Briefly reviews the contributions of famous psychologists and well-known social psychology experiments • Examines topics holistically, providing a thorough and accessible overview of the subject • Includes a bibliography of print and electronic sources for further study as well as a glossary that defines unfamiliar terms

Burnout for Experts

An engaging text that enables readers to understand the world through symbolic interactionism This lively and accessible book offers an introduction to sociological social psychology through the lens of symbolic
interactionism. It provides students with an accessible understanding of this perspective to illuminate their worlds and deepen their knowledge of other people’s lives, as well as their own. Written by noted experts in the field, the book explores the core concepts of social psychology and examines a collection of captivating empirical studies. The book also highlights everyday life—putting the focus on the issues and concerns that are most relevant to the readers’ social context. The Social Self and Everyday Life bridges classical theories and contemporary ideas, joins abstract concepts with concrete examples, and integrates theory with empirical evidence. It covers a range of topics including the body, emotions, health and illness, the family, technology, and inequality. Best of all, it gets students involved in applying concepts in their daily lives. Demonstrates how to use students’ social worlds, experiences, and concerns to illustrate key interactionist concepts in a way that they can emulate Develops key concepts such as meaning, self, and identity throughout the text to further students’ understanding and ability to use them Introduces students to symbolic interactionism, a major theoretical and research tradition within sociology Helps to involve students in familiar experiences and issues and shows how a symbolic interactionist perspective illuminates them Combines the best features of authoritative summaries, clear definitions of key terms, with enticing empirical excerpts and attention to popular ideas Clear and inviting in its presentation, The Social Self and Everyday Life: Understanding the World Through Symbolic Interactionism is an excellent book for undergraduate students in sociology, social psychology, and social interaction.

Optimal Human Being

This annual series presents research on the theory and practice of management. Volume 9 includes papers presented at the 2003 joint conference of the International Conference on Advances in Management (ICAM) and Korean Association of Public Administration. This volume exemplifies ICAM’s comparative orientation in its broad scope of management perspectives, in its diverse locations of its research as well as its application, and in its comparisons of findings, methodologies, and operational definitions. Part 1, "Organization Theory, Change, and Effectiveness," discusses the relationship between ethical orientation and crisis management, before and after the World Trade Center attacks, and high success rates of organizational development and modern Hindu work ethics. Part 2, "Behavior and Attitudes in Organizations," offers a nuanced perspective on organization’s behavior, academic wisdom versus practical realities in organization, and regulatory focus as a determinant of occupational status. Part 3, "Business and Society, Ethics and Values," looks at crises in corporations and government due to corruption and unethical behavior. Part 4, "International and Cross-Cultural Management," looks at studies on leader power and how it is associated with subordinates' conflict-management strategies and propensity to leave a job in four countries, the role of commitment to change as it is associated with reaction to organizational change in India, and effective management of interdepartmental conflict in Greece. Part 5 looks at the number of levels in multi-level organizational research. This volume will be of particular interest to corporate executives, economists, and labor studies specialists.
**The Relational Self**

Publisher Description

**Advanced Social Psychology**

Now in a completely revised and expanded second edition, this authoritative handbook reviews the breadth of current knowledge on the psychological processes that underlie social behavior. Leading investigators identify core principles that have emerged from the study of biological systems, social cognition, goals and strivings, interpersonal interactions, and group and cultural dynamics. State-of-the-science theories, methods, and findings are explained, and important directions for future research are highlighted. More than an update, this edition is virtually a new book. Many more chapters are included, and significant advances in social cognitive neuroscience, motivational psychology, and other areas are incorporated throughout. A new section addresses implications for applied domains, such as clinical psychology, health, and consumer behavior.

**Beyond Behaviour Change**

This anthology examines Love's Labours Lost from a variety of perspectives and through a wide range of materials. Selections discuss the play in terms of historical context, dating, and sources; character analysis; comic elements and verbal conceits; evidence of authorship; performance analysis; and feminist interpretations. Alongside theater reviews, production photographs, and critical commentary, the volume also includes essays written by practicing theater artists who have worked on the play. An index by name, literary work, and concept rounds out this valuable resource.

**Essential Social Psychology**

"An instant classic, this authoritative and readable text fills an important and enduring need in the field---John T. Cacioppo, Tiffany and Margaret Blake Distinguished Service Professor, and Director of the Center for Cognitive and Social Neuroscience. The University of Chicago --Book Jacket.

**Advances in Experimental Social Psychology**

This volume is sponsored by Division 9 of the American Psychological Association: The Society for the Psychological Study of Social Issues.***This is an essential reference book for any social scientist or student who uses measures of attitude or personality in his or her research. The earlier version, published twenty years ago, was to be found on the shelf of virtually everyone who worked in the field. Serves as an update and
extension of a highly useful book published twenty years ago Employs a systematic standardized evaluation of 150 scales Chapters on specific types of scales are written by experts in those subfields

**The Self and Social Life**

Gain a broad yet thorough understanding of Social Psychology, exploring both classic and contemporary theory, concepts, issues and research. This trusted, market-leading text offers the most comprehensive coverage of Social Psychology in the market and is an essential resource whether you are studying, teaching or researching this fascinating subject. Now in its ninth edition, Hogg & Vaughan’s Social Psychology provides in-depth scientific coverage of social psychological theory and research. It places social psychology in a contemporary, real-world context and explores new, cutting-edge research as well as bringing classic theories to life. A key strength of the text is its unique global approach, combining UK, European and North American perspectives. Highly visual and rich with interesting examples and innovative learning features, the book is lively and engaging and encourages you to apply concepts to your own life and understand social issues within the wider world. Key features:

- Thoroughly updated to reflect important advances in the field, including discussion of and reference to COVID-19, populism, global warming and the climate crisis throughout the book
- New material describing the 2010s reproducibility and replication crisis in social psychology, and the Open Science Movement
- A wealth of in-chapter features, including research highlights, sections focusing on ‘Your Life’, broader global issues in ‘Our World’ and sections on literature, film and TV, help you gain a deeper and applied understanding of concepts and issues
- Richly illustrated with photos and diagrams to help bring social psychology alive

**The Oxford Handbook of Personality and Social Psychology**

The most up-to-date account of social psychology, this text introduces key concepts through balanced coverage of classic studies, contemporary research, and current social issues. The authors bring vivid examples to reflect social psychology concepts in real life. The use of current events, social issues, and evocative photographs makes the text more compelling to students by helping them relate concepts to their own lives and to see the world through the eyes of a social psychologist. Increased coverage of cross-cultural research and sociocultural perspectives includes studies of sexual orientation, ostracism, Milgram in the 21st century, and social relations over the Internet. These viewpoints are examined through topics such as the social self, personal and group perception of attitudes, conformity and obedience, interpersonal behavior, and group influences. The authors relate current references throughout the text—such as 9/11 and its aftermath, the Supreme Court’s 2003 ruling on affirmative action, and the "celebrity" trials of Martha Stewart and Kobe Bryant--directly to social psychology. Icons in the text reference video footage available on the new Houghton Mifflin Social Psych in Film DVD/VHS (for instructors) and video stills on the student CD-ROM. Expanded coverage of the use of social
neuroscience techniques includes brain imaging techniques to explore social psychology questions.

The Psychology of Justice and Legitimacy

Advances in Experimental Social Psychology continues to be one of the most sought after and most often cited series in this field. Containing contributions of major empirical and theoretical interest, this series represents the best and the brightest in new research, theory, and practice in social psychology. This serial is part of the Social Sciences package on Science Direct. Visit www.info.sciencedirect.com for more information. Advances Experimental Social Psychology is available online on ScienceDirect — full-text online of volumes 32 onwards. Elsevier book series on ScienceDirect gives multiple users throughout an institution simultaneous online access to an important compliment to primary research. Digital delivery ensures users reliable, 24-hour access to the latest peer-reviewed content. The Elsevier book series are compiled and written by the most highly regarded authors in their fields and are selected from across the globe using Elsevier’s extensive researcher network. For more information about the Elsevier Book Series on ScienceDirect Program, please visit: http://www.info.sciencedirect.com/bookseries/

Intergroup Relations

In recent years, the traditional psychoanalytic view of the self as an autonomous entity has been shifting to a more relational perspective. This evolution from a solely intrapsychic stance brings psychoanalysis closer to the viewpoint of social psychology, formerly a highly divergent discipline. Bridging these different literatures, THE RELATIONAL SELF describes the extent and meaning of these convergences. The book is divided into four sections. The first two examine current perspectives from psychoanalytic self psychology and social psychology, and the latter two present an integration of psychoanalytic and social-personality approaches. Part One reviews the psychoanalytic theories of character "structure" that focus upon identity maintenance, self-esteem regulation, and resistance to change. Also presented is an interactional view of the self that explores the intersubjective context of intrapsychic experience. Part Two shifts from the largely unconscious intrapsychic self to the self as affected by situational variables. Considered here are the relationship between self-image and attitudes, the social categories deemed by people as important to their identity, and the effects of physical relocation upon self-concept change. Part Three presents a theory of the self with separate rational and experiential processing systems and also explores cultural influences on the self from a psychoanalytic vantage point. Part Four considers psychotherapy, self-verification, and self-concept change, including self-defeating behavior and self-consistency striving; the avoidance of self-awareness; self-evaluation maintenance; and self-with-other representations. Bringing together the work of leading theorists in social, psychoanalytic, and personality psychology on the interaction of self-organization with the social and physical environment, THE RELATIONAL SELF fosters a better understanding of both situational and dispositional variables and a deeper appreciation of the
changing theoretical sense of a relational self as the ultimate stage of development.

**Confronting Humanity at Its Worst**

This timely and applied textbook brings together leading scientists to illustrate how key theories and concepts in social psychology help to predict and explain behavior, and can be successfully applied to benefit social and practical problems. It focuses on robust theories and models known for their successful applications and covers a diverse range of settings—spanning classroom interventions, health behavior, financial decision making, climate change and much more. Each chapter comprises of a theoretical section to define the key concepts and summarize the theory, providing evidence for its reliability and limitations from basic research, as well as an application section that summarizes research in an applied context and provides details about a particular study including the respective application setting. The textbook expertly shows how theory can make meaningful predictions for real world contexts, and isn’t afraid to explain the potential hurdles and pitfalls when applying a theory and its underlying set of concepts in a certain context. Crucially, this format moves towards theory testing in applied contexts, enabling a closer examination of why and under what circumstances interventions may be successful in obtaining a desired behavioral or psychological end-state. Among the topics explored: Mindset theory of action phases and if-then planning Quality of motivation in self-determination theory The focus theory of normative conduct Social identity theory and intergroup contact theory Intergroup forgiveness Social Psychology in Action is a critical resource for advanced undergraduate and graduate students in social and cultural psychology, as well as students of behavioral economics seeking to develop a deeper understanding of major theories and applications of the fields. Practitioners working in the areas of organizational behavior and management, health communication, social work, and educational science and pedagogy will also find the volume pertinent to their work.

**Motivated Social Perception**

Fiske provides psychologists with a cutting-edge approach on evolutionary and cross-cultural psychology. The book addresses research on three different levels: brain function and cognition, individual and situations, and groups and cultures. The second edition has been updated to present contemporary research in social psychology. It also discusses increasingly important issues in the field. This includes emotion science and the impact of neuroscience on social and personality psychology. Psychologists agree that the second edition captures an important movement in social psychology with the core motives approach.

**Social Psychology and Evaluation**

CONTENTS: Preface. Kees van den Bos, Stephen W. Gilliland, Dirk D. Steiner, and Daniel P. Skarlicki. Part I: